



Volkswagen Partner Purchase Program - U.S.

Thanks for Your Share

We appreciate the exceptional contribution you make to Volkswagen, and we're excited to bring you this exclusive offer just for our partners and members of partner organizations. We hope you'll take the opportunity to enjoy the benefits of the Volkswagen Partner Purchase Program. Drive away in a brand-new Volkswagen model for less than you might have thought possible.

Program Description

Purchase or lease a qualifying Volkswagen model at Dealer Invoice less \$500, plus the transaction also qualifies for any then current incentives on the model you choose. This program benefits our partners and members of partner organizations by working cooperatively with participating Dealers, trusting them to provide the very best service. We encourage our partners and members of partner organizations to actively engage with their local Dealer for delivery of their program vehicles. We also ask our partners to respect the Dealers' time and energy. If you have a concern regarding your transaction, please contact Program Headquarters directly.

Purchase Price Calculations

\$	Purchase or lease a new Volkswagen model at Dealer Invoice (available from the Dealer)
(-)	\$500
(-)	any current offers or incentives
<hr/>	
=	Your Purchase Price ¹

So how can you take advantage of this outstanding offer? Take your personalized certificate and head to your local participating Volkswagen Dealer. Please contact the Dealer prior to your visit to verify they are participating in the program. If you have questions on particular Volkswagen models, financing options or have to locate the Volkswagen Dealer nearest you, you can get the information on vw.com.

Here are the details:

1. Eligibility

All full-time, direct employees and retirees of partner companies, members of partner organizations, and their respective household members can participate in the Volkswagen Partner Purchase Program. Employees must work at a U.S. location. Contract employees or employees of subsidiaries, unless otherwise agreed upon, are not eligible. If you have eligibility questions, please contact your benefits administrator or Program Headquarters.

2. How It Works

Present your personalized certificate to a participating U.S. Volkswagen Dealer. If you fail to present the certificate up front, the Dealer is not required to honor the certificate. You must also present a valid driver's license. In addition, employees of partner companies must present a current pay stub, badge, etc., with the certificate. Retirees of partner companies must present a retiree pension stub with the certificate. The Dealer will then validate eligibility and sell you an eligible vehicle at \$500 below factory invoice price of that particular vehicle.

3. Participating Dealers

Please verify that the Dealer is participating in the program, as it is voluntary. Participating Dealers will sell or lease the eligible vehicle and may offer you financing or leasing to be negotiated between you and the Dealer.

4. Financing

Sales under this program will be eligible for special leasing and financing terms to be determined by Volkswagen Credit. In general, eligible customers under this program will be offered special financing and leasing terms and approval criteria by Volkswagen Credit. Please ask the Dealer for VCI financing or leasing terms to learn if you qualify.

5. Parts and Accessories

The participating Dealer may sell you parts, accessories, finance and insurance products and other items as with any other retail purchaser. Participating Dealers may take vehicles in on trade and may acquire and dispose of such vehicles as in any normal retail transaction on such terms as they choose. All the transactions contemplated by this paragraph are strictly between you and your participating Dealer and are to be negotiated solely between you and the Dealer.

6. Vehicles Eligibility

Final vehicle availability is determined by the participating Dealers. Dealers are not required to sell you a vehicle from their stock or order bank if the vehicle is in short supply. Be advised that VWoA may from time to time restrict the availability of certain vehicles under this program. In such cases, VWoA will inform participating Dealers in advance, in writing, of the terms of such restrictions or incentives and the Dealer will comply with any such terms. Please see vwpartnerprogram.com for eligibility details. **At this time the MY21 ID.4, Golf R, and MY15 & MY16 TDI are excluded from the program.**

7. Claims

VWoA has the right to audit all the records pertaining to this transaction. If VWoA finds that you violated any term or falsified any documentation of VWoA's Partner Purchase Program, VWoA may cancel your privileges to acquire vehicles under any special VWoA programs and may, at its discretion, seek to recover any special benefits you received.

8. Final Decision

VWoA's decision is final in all matters relating to this program. VWoA has the right to amend or cancel this program at any time for any reason.

9. Customer Contact

In becoming a Volkswagen customer under the terms of this program, you acknowledge that you will receive special communications. If you have any questions regarding our customer privacy policy and commitment, please refer to vw.com/en/privacy/nav/privacy_policy.html

10. Final Decision

If you have any other questions regarding the program, please contact Program Headquarters at 703.364.7910 or partnerprogram@vw.com. As with any new vehicle purchase, you are responsible for all taxes, title, licensing, documentary, emission and other fees.

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Volkswagen Partner Certificate

TO BE COMPLETED BY PURCHASER (Required Information)

By signing below, you (the Purchaser) agree that the pricing calculations are correct and acceptable:

Signature (required)

TO BE COMPLETED BY DEALER

Date of Sale

Dealer Code

Dealership Name

Salesperson Name

Salesperson Email

Joyce Lee

NAWBO - National Association of Women Business Owners

Partner Employee Name

Company Name

VIN

Purchase
 Lease

PP-VW00003281

Certificate Control Number

DEALER INFORMATION

The individual presenting this certificate is interested in executing a new Volkswagen purchase or lease through the Partner Purchase Program as described in the attached document. The vehicle is to be sold as Dealer Invoice less \$500, subtracting all current incentives. No small business purchases qualify under this program, including the provision of company cars to employees.

VERIFICATION: The program is designed to sell vehicles to the households of our partner companies employees and retirees and our partner organizations members. In order to verify program compliance, the purchaser must provide an original certificate or one authorized and signed by Corporate Headquarters and verification of eligibility in the form of proof of employment or retiree pension stub (for employees or retirees of partner companies) or proof of active membership in the organization (for members of partner organizations). If the purchase is by a household member, please verify residence by copying his or her driver's license with the common address.

FINANCING: This program is a "Price of Vehicle" retail offer. There are no special credit provisions including or provided in this offer. That being said, we encourage you to promote VCI for financing and leasing solutions.

COMPENSATION: These vehicles will count toward all volume bonus programs and payments and salesperson incentives.

DEALER PAYMENT: The vehicle must be reported as a kind-of-sales type "0" at the time of sale.

1) To receive reimbursement, the dealer must visit the Incentives Claim Portal to submit the required documentation. All claims must be submitted within three sales months, from the month in which the vehicle is reported sold.

PLEASE NOTE: If the claim dates prior to 05/01/2020, the dealer must visit vwpartnerprogram.com and submit the Partner Program Dealer Reimbursement Form.

2) Within the Incentives Claim Portal, the dealer must submit the completed Partner Program certificate, including the customers proof of employment with their respective Partner Company (ie. paystub, employee badge, retirement document).

3) All cash incentives will be received the month after the vehicle is sold. No additional action is required by the dealership.

4) It is required that the dealer maintains all records related to the sale on file.

DEALER INSTRUCTIONS

The dealer is responsible for visiting vwpartnerprogram.com to complete the Dealer Reimbursement Request Form within 30 days of the transaction date.

Dealer Reimbursement and information is available on vwpartnerprogram.com. If you have any other questions regarding the Program, please contact Program Headquarters at 703.364.7910 or partnerprogram@vw.com

For VW Admin. Use Only: